



## Elizabeth A. Resteghini

### Senior Attorney

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As a senior attorney in the Firm's Corporate Practice Group, Liz focuses her practice on representing businesses of all sizes throughout the full spectrum of a company's life-cycle, from formation to exit.

Liz has experience advising and representing businesses on entity formation, equity, convertible note and SAFE financings, and both buy and sell-side mergers and acquisitions. In addition, Liz also has experience representing venture capital funds, strategic and institutional investors with their investments into other businesses and portfolio companies. Liz also advises clients on a broad spectrum of general corporate matters, such as founders' equity, corporate governance issues, stockholders' agreements, and board of director matters.

Liz represents clients in a wide range of industries, including life sciences, consumer products, software, technology, fintech, biotech, and new emerging industries. She is passionate about the work her clients do, and enjoys learning about their businesses and helping them with their legal business needs and goals. She prides herself in taking a collaborative and practical approach, and helping clients solve problems and navigate through complex business issues.

Liz is an active member of her local community and has served as President of Worcester State University's Alumni Association's Advisory Board, and as a director on Worcester State's Foundation Board.

Prior to Morse, Liz worked in Northeastern Law's Community Business Clinic, where she successfully represented small business startups and advised them on formation of entity and general business matters, and drafted their related startup documents. She also volunteered with the Startup Coalition in Boston, where she assisted with pitch review sessions for startup businesses, and panel networking sessions among entrepreneurs, startup and emerging growth companies, and venture capitalist investors. Liz served as a law clerk for the Honorable Chief Justice Patti B. Saris of the U.S. District Court. She was a member of Northeastern University School of Law's Law Review, and the Chair of the executive board of the Women's Law Caucus.

### Education

Northeastern University School of Law, J.D.

Northeastern University Law Review

Worcester State University, B.S., *cum laude*

### Admissions

Massachusetts Bar

### Practice Areas

Corporate

Mergers & Acquisitions

Startups & Emerging Companies

Venture Capital

### Industries

Consumer Goods & Services

FinTech

HealthTech

Life Sciences

### Recognition

## Representative Matters

- Represented a global multi-billion-dollar healthcare technology company, in connection with its strategic investments in various portfolio companies.
- Represented Gutbrain Ventures, a Boston venture capital firm, in connection with its investments in various portfolio companies.
- Represented HLM Venture Partners, a Boston venture capital firm, in connection with its investments in various portfolio companies.
- Represented Koya Leadership Partners, a search firm focused on non-profits, in connection with its sale to Diversified Search.
- Represented Custom MMIC, a leading supplier of microwave integrated circuits, in connection with its sale to Qorvo.
- Represented a video game development company in its Series Seed Financing and in its subsequent sale to an international video game company.
- Represented a Latin American payments processing company in various equity financings, and in its acquisition of a mobile payments company.
- Represented a higher education software company in its acquisition of a higher education marketing firm.
- Represented a household cleaning products company in various rounds of financings.
- Represented a legal project management software company in various rounds of financings.
- Represented a lumber and interior design company in its sale to a commercial construction and manufacturing company.

## Affiliations

American Bar Association

Massachusetts Bar Association

Women's Bar Association

LawExchange International

Worcester State University's Alumni Association's Advisory Board, Former President

Worcester State Foundation Board of Directors, Former Director

## Speaking Engagements

Panelist, *Lunch and Learn: Protect your Assets*, Massachusetts Biomedical Initiatives, 2023

Speaker, *Lunch and Learn: Considerations for Managing a Business: from Corporate to Tax to Employment*, Scroobious, 2023

Speaker, *Corporate and Employment Considerations for Entrepreneurs Starting a Business*, The Entrepreneur Forum, 2023

Speaker, *Preparing for an M&A Exit*, 2023

Speaker, *Corporate and Employment Considerations for Entrepreneurs Starting a Business*, 2023



MA Rising Stars, 2022, 2023

Best Lawyers: Ones to Watch 2023

Guest Lecturer, *Introduction to Entrepreneurship*, Worcester State University, 2022

Speaker, *Lunch and Learn: Corporate Structure and Operations*, Scroobious, 2022

Panelist, *Dynamite Deals: Best Practices for Contract Drafting, Reviewing, and Negotiation*, Massachusetts Bar Association's Young Lawyers Division Third Annual Symposium, 2021

Guest Lecturer, *The Intersection of Law and Forming a Business: Important Considerations for Entrepreneurs Starting Their Own Business*, Worcester State University, 2020

Video: *Worcester State University 2020 Commencement Speaker*

Guest Lecturer, *Intro to Entrepreneurship*, Worcester State University, 2019

Panelist, *Ask the Alumni Panel*, Worcester State University, 2019

Moderator, *Achieving Success: Advice and Inspiration from an All-Women Panel*, 2019

Speaker, *2019 Distinguished Alumni Awards*, Worcester State University

Panelist, *Criminal Justice Alumni Connections*, Worcester State University, 2019

Speaker, *Annual Celebration of Scholarship & Creativity*, Worcester State University, 2019

Moderator, *Navigating the Road to Business Success: Advice from Women Forging Their Own Path*, 2018

## Publications

*Protecting the Company and Yourself When There are Multiple Co-Founders*, Scroobious, 2023

*Fiduciary Duties of Directors*, Scroobious, 2023

*Key Incorporation Documents*, Scroobious, 2023

*Common Fundraising Pitfalls For the Unwary Entrepreneur*, Scroobious, 2023

*Five Things to Consider When Negotiating a Preferred Stock Term Sheet*, Scroobious, 2023

*Is it Appropriate to Ask an Investor to Sign an NDA?*, Scroobious, 2023

*Convertible Notes Overview*, Scroobious, 2022

*Choice of Entity Options for Start-Ups*, Scroobious, 2022

*Choice of Entity and State of Incorporation Considerations for Entrepreneurs When Forming a Start-Up*, 2022

– *Featured in HCR World View, Global Newsletter*, 2023

*Due Diligence and Data Rooms*, Scroobious, 2022

*Breakdown of SAFEs as an Investment Vehicle*, Scroobious, 2022

*Key Considerations When Entering into an M&A Transaction*, 2022

*Using An Unregistered Broker Is A Perilous Trap For The Unwary: Is My Intermediary A "Finder" Or "Broker"?, 2021*

*Structuring Your M&A Transaction: Asset Purchase Versus Stock Purchase, 2019*

*Recent Growth in the Boston Area Life Sciences Ecosystem, 2018*

*The Top Five Considerations for Startups, 2018*