



An experienced business and transactional lawyer, Mike represents a wide range of life sciences, technology, digital media, and other innovation-based companies.

Mike's practice is focused on licensing, strategic and business development transactions, and commercial transactions. He advises clients regarding clinical trial agreements; commercial agreements; strategic alliances, including alliances for co-discovery, co-development, and co-commercialization; intellectual property licenses, including licenses for compounds, processes, platforms, and software; industry collaborations, including manufacturing, formulation, and process collaborations; university collaborations, including clinical trial and other sponsored research agreements, and material transfer agreements; and distribution agreements.

Mike is one of a select group of attorneys to have participated in the National Science Foundation's Innovation Corps (I-Corps) program, which prepares scientists and engineers to extend their focus beyond the laboratory, and broadens the impact of particular, NSF-funded, basic-research projects.

A former in-house lawyer and business development and strategic alliances professional, Mike brings a practical perspective to clients' legal issues with a keen understanding of the importance of agreements that facilitate rather than hinder business.

## **Representative Matters**

Demiurge Studios Acquired by SEGA Networks

## **Affiliations**

The Startup Coalition, Co-Founder and Executive Director

Life Sciences Venture Network, Founder and Executive Director

MassDiGI, Advisory Board Member

#### **Education**

Northeastern University School of Law, J.D. Worcester State College, B.A., *summa cum laude* 

#### **Admissions**

Massachusetts Bar

#### **Practice Areas**

Copyright
Intellectual Property
Licensing & Strategic Alliances
Privacy & Data Security
Startups & Emerging Companies

#### **Industries**

Al and Robotics
Consumer Goods & Services
Educational Institutions & Hospitals
FinTech
HealthTech
Internet of Things
Life Sciences
Media & Entertainment
Medical Devices
Software-as-a-Service



MIT Enterprise Forum Games and Entertainment Special Interest Group – Founder and former Chair

# **Speaking Engagements**

Speaker, Trends and Developments IP Counsel, Business Lawyers and Litigators Must Know, 21st Annual Intellectual Property Law Conference 2018

Moderator, An Ounce of Prevention: How Startups Can Avoid Legal Snafus

Presenter, Game Publishing 2.0, BBA Event

Presenter, Software Licensing: Battle of the Forms

Presenter, The Law of Digital Games

Moderator, Creative Communities: Building Games outside the Hub, MassDiGI symposium

Presenter, Anatomy of a Game Development Deal, Franklin M. Loew Lecture Series – Becker College

Presenter, Entertainment Law Practice in the Digital Age: New Developments, BBA Event

## **Publications**

Force Majeure in Light of the Coronavirus Outbreak

Open Source Issues in Mergers & Acquisitions

Developing an App? Make sure you own it!, Adobe Developer Connection

Patent Licensing Strategies After Medimmune, with Howard Zaharoff

Linden Lab's 'Second Life' in a Catch-22 over virtual property, Boston Business Journal