

Ann M. O'Rourke

Counsel

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Ann is an experienced transactional attorney advising clients in diverse industries, including technology, education, consumer finance, and tax-exempt organizations. Ann is committed to providing her clients with excellent service and to finding solutions that promote business success.

A skilled negotiator of commercial contracts, including software development agreements, software-as-a-service (SaaS) platform agreements, referral, e-commerce, manufacturing, and supply and distribution agreements, Ann brings business acumen and practical, actionable advice to her clients. Ann's practice also involves counselling clients on compliance in the quickly evolving arena of data privacy laws, including GDPR, CCPA, FERPA, GLBA, and others. Here Ann's work includes working to identify clients' compliance vulnerabilities and she brings a practical approach to developing and executing a compliance plan based on each client's specific needs and resources.

Ann began her career at a large Boston law firm practicing in the corporate and public finance departments. Prior to her work with Morse, she held several senior in-house positions with companies in the student loan finance industry.

Affiliations

Boston Bar Association

St. Peter's Episcopal Church, Senior Warden

Speaking Engagements

Presenter, *Pragmatic Advice for Addressing the Unique Challenges Raised by The Data Protection Landscape*, New England Corporate Counsel Association, Inc.

Education

Georgetown University Law Center, J.D.

University of Massachusetts, Amherst, B.A., *summa cum laude*

Admissions

Massachusetts Bar

Practice Areas

Corporate

Licensing & Commercial Contracts

Privacy & Data Security

Industries

Educational Institutions & Hospitals

FinTech

Software-as-a-Service

Publications

CCPA Compliance – Required Updates to Privacy Policies

European Commission Adopts New Standard Contractual Clauses for Data Transfers

Virginia Follows California Lead on Data Protection—With Narrower Scope