



Daniel J. Blanchard

Member

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An experienced member of the Firm's Corporate Practice Group, Dan's practice is focused on guiding his clients, which range from emerging and middle-market companies to family businesses and entrepreneurs, through corporate governance, employment matters, strategic commercial transactions, equity and debt fundraising activities, and mergers and acquisitions. Dan's mergers and acquisitions practice focuses primarily on the technology and life sciences industries.

Dan advises lower to mid-market private equity funds and family offices in connection with their investments, the management of portfolio companies, and leveraged "roll-up" transactions. He also represents lenders in complex finance transactions, including senior, second lien, venture debt financings, and mezzanine financings, on an asset-based, recurring revenue, and cash-flow basis.

Dan is a member of the Firm's Corporate, M&A, VC, and Commercial Debt Financing practices. Prior to joining Morse, he was Of Counsel in the corporate group of an international law firm.

Representative Matters

- Represented a pharmaceutical company in a \$25 million joint venture transaction with a contract research organization.
- Represented a manufacturing company in a \$2.5 million strategic acquisition of a luxury towel brand.
- Represented a car dealership conglomerate in multiple dealership acquisitions and dispositions for aggregate considerations ranging from under \$1 million to over \$5 million per transaction.
- Represented a venture capital-backed technology company in a \$5 million strategic

Education

Boston College Law School, J.D., *cum laude*

Tufts University, B.A., *magna cum laude*

Admissions

Massachusetts Bar

Practice Areas

Commercial Debt Financing

Corporate

Mergers & Acquisitions

Startups & Emerging Companies

Venture Capital

Industries

FinTech

Life Sciences

Medical Devices

Software-as-a-Service

Recognition

acquisition of specialized social media platform.

- Represented a global private equity and alternative assets investment firm in miscellaneous subscription credit facilities and portfolio company loans.
- Represented a SBIC fund in miscellaneous ABL Credit facilities supporting portfolio company roll-up transactions with various sponsor relationships.

Affiliations

Boston Bar Association

American Bar Association

Speaking Engagements

Panelist, *IPO – Why & How: Market Windows & Readiness*

Speaker, *Navigating the Fundraising Landscape for Startups*, AI in Biopharma & Healthcare Startups Conference

Speaker, *Start-Up Best Practices*, CRCFO, 2024

Panelist, *The DealMakers Virtual Event*, 2020

Panelist, *BIOTECH: Preparing for a Liquidity Event – Exit or IPO?*

Publications

Capital Formation Reform, *The Review of Securities & Commodities Regulation* (December 21, 2011)



2021 Top Lawyers – Boston Magazine



MA Rising Stars, 2022