



With over 15 years of extensive transactional experience, Dave is exceptionally proficient in guiding clients through a wide range of transactions, including mergers and acquisitions, private equity transactions, venture capital financings, joint ventures, and entity formations.

Dave's experience also includes a strong background in taxation and finance, which allows him to bring an uncommon perspective to structuring transactions and creating equity structures from both a tax and an economic perspective.

From start-up venture through ultimate exit, Dave's practice includes a special emphasis on advising companies on a wide range of legal matters, including formation, taxation, capitalization, equity incentive plans, employee compensation, corporate governance, and securities issuances.

Representative Matters

- Represented Pharmalucence, Inc., a manufacturer of human injectable pharmaceuticals, in connection with its sale to Sun Pharmaceuticals.
- Represented erecruit, LLC, an emerging leader in enterprise staffing software and vendor management systems, in connection with a \$25M capital raise, led by North Bridge Growth Equity.
- Represented Noteflight, LLC, an online community dedicated to reinventing the way people create, share and use written music, in connection with its sale to Hal Leonard Corporation.
- Represented Pixtronix, Inc., a developer of multimedia display screens for phones, tablets and laptops, in connection with its sale to Qualcomm, Inc.
- Represented Hastings Equity Partners in connection with its acquisition of a controlling interest in Artexoma Logistics, Inc., a provider of fluid management services to oil and gas production companies.

Education

Washington University School of Law, J.D. (Order of the Coif)

New York University School of Law, LL.M. in Taxation

Clarkson University, B.S. (graduated with distinction)

Admissions

Massachusetts Bar

Practice Areas

Corporate

Employment

Executive & Professional Representation

Mergers & Acquisitions

Private Investment Funds & Advisers

Startups & Emerging Companies

Tax Planning for Business Transactions

Taxation

Venture Capital

Industries

Cannabis

FinTech

Life Sciences

Medical Devices



Speaking Engagements

Moderator, Alternatives to M&A: Recaps, Generational Transfers, ESOPs, Targeting a Single-Buyer & More, XPX New England

Panelist, Stepping Away from the Closely Held Business, Massachusetts Bar Association

Moderator, M&A War Stories: Unexpected Challenges and Creative Solutions, XPX New England

Panelist, S Corp Redemptions: Characterization, Tax Consequences Post-Tax Reform, Application of Sections 302 and 301, Strafford

Panelist, Should Venture Capital Take Another Look at The Use of Alternative Entities, ABA Business Law Section Annual Meeting 2018

Speaker, Meeting of the Venture Capital Financing Subcommittee, ABA Business Law Section Spring Meeting

Panelist, T&C's Made Simple, 2018 VC and M&A Forum

Panelist, Early Stage Funding, MassChallenge Bridge to Rhode Island Bootcamp

Presenter, Venture Backed M&A Waterfall Analysis: Understanding the Impact of Preferred Stock Terms on the Allocation of Transaction Proceeds, Morse

Speaker, Choice of Business Entity and Tax Basics, Babson College

Publications

PPP Fund Exhausts; Important PPP Update for Partnerships and LLCs, COVID-19 Alert

An Overview of the Golden Parachute Payment Rules

Tax Reform and Choice of Business Entity, Xconomy

Limited Application of Covenant of Good Faith and Fair Dealing in Earn-outs